



UpNano is a young, successful high-tech company that is specialised in the development, production and commercialisation of ultra-high resolution 3D printing systems and is currently the global technology leader in 2PP (2-photon polymerisation) based 3D printing with the NanoOne. Due to the market success of the past months, we want to expand our team and drive the growth and internationalisation of the company. To support our team, we are looking for a motivated:

## **SALES MANAGER (f|m|d)** **40 HOURS (FULL TIME)**

### **WE EXPECT**

- 3-5 years of professional sales experience
- Strong communication and cooperation skills
- Responsible and result-oriented way of working
- Willingness to travel
- Economic, innovative, and holistic thinking
- Excellent German and business fluent English skills
- Flexibility, team spirit and hands-on mentality

#### optional:

- Network in the university or industrial in the 3D printing field
- Technical background (mechanical engineering, material science, etc.)

### **TASKS**

- Acquisition of new customers
- Promotion of UpNano technology on the market
- Customer visits and product demos
- Coordination of feasibility studies
- Participation in conferences and trade fairs
- Preparation of offers and follow-up
- Negotiation and handling of tenders
- Interface between customers and the internal application team
- Gathering and reporting market information, trends and competitors

### **WE OFFER**

- Innovative and growth-oriented company
- Collaboration in the development team with a high degree of personal responsibility
- Exciting, innovative working environment with a pleasant atmosphere
- Wide range of tasks and development opportunities
- Flexible working hours, company laptop & home office option
- Easy to reach by public transport due to metro and bus connection.

We offer a gross monthly salary of EUR 3,200, based on 40 hours per week, with a willingness to overpay depending on previous experience and qualifications.

**If you love exciting challenges and enjoy working with different people,  
we look forward to receiving your application!**

**UpNano GmbH**

Modecenterstrasse 22/D36 1030 Vienna | + 43 1 8901652 | [www.upnano.at](http://www.upnano.at) | [office@upnano.at](mailto:office@upnano.at)